Plan 1 - Direct Cremation: $395-$475*

The Funeral Home will provide these services at this price:
- Arrange for the body to be transported to the mortuary- additional cost if more than 25 miles away
- An arrangements conference with the family to finalize all plans and make payment
- Procure the original death certificate signed and the cremation/transit permit
- Provide an appropriate rigid cremation container (or a $50 credit towards the purchase of a different cremation-capable container)
- Provide a suitable cardboard container for the cremated remains (or a $50 credit towards a different urn)
- The actual cremation process
- Notify the Social Security Administration, and if appropriate, the Veteran's Administration

Plan 2 - Direct Burial: $790-$1025*

The Funeral Home will provide these services at this price:
- Arrange for the body to be transported to the mortuary- additional cost if more than 25 miles away
- An arrangements conference with the family to finalize all plans and make payment
- Procure the original death certificate and the burial/transit permit
- Provide a cloth covered casket (or a $200 credit towards the purchase of a more expensive casket)
- Arrange for a time convenient for the mortuary and cemetery to inter the remains
- Provide transportation of the remains to any of the local cemeteries
- Notify the Social Security Administration and, if appropriate, the Veteran's Administration

* Plans 1 and 2 do NOT include:
- Any service or ceremony. This may be added at additional cost
- Flowers, clergy fees or obituary notices
- Burial plot, niche, vault, etc.

Plan 3 - Economical Funeral: $1590-2195*

The Funeral Home will provide these services at this price:
- Arrange for the body to be transported to the mortuary- additional cost if more than 25 miles away
- An arrangements conference with the family to finalize all plans and make payment
- Prepare the body for possible viewing
- Procure the original death certificate and the burial/transit permit
- Provide a cloth covered casket (or a $200 credit towards the purchase of a more expensive casket)
- Use of the mortuary chapel for a funeral service during normal business hours Monday-Friday
- Provide a hearse to the cemetery
- Notify the Social Security Administration, and if appropriate, the Veteran's Administration

Plan 3 does NOT include:
- Burial plot or opening/closing of the grave, grave liner/vault or marker/headstone
- Burial clothing, clergy fees, viewing, flowers, police escort services or anything not listed above
- Extra days of visitation

*Please note that there are additional county and state fees and taxes.
In compiling data for the 2019 funeral home price survey, we gathered General Price Lists (GPL) from funeral homes in Southern Arizona between January and August of 2019. In order to enable consumers to make as fair a price comparison as possible, we made every attempt to try to ensure that we were indeed comparing "apples to apples" for the three most common types of final arrangements. Our goal was to calculate the minimum "out the door" price for these services at each funeral home.

We calculated total prices based on what was printed in each mortuary's most recent GPL. While all funeral homes are required to comply with the Federal Trade Commission's (FTC) Funeral Rule of 1984 regarding disclosure of costs, the reality is that some price lists are more complete and readable than others. Many GPLs contained blatant violations of the Funeral Rule. If it was unclear whether costs such as refrigeration or crematory fees were included in package prices, we added them into the total we used for comparison purposes. For calculating the cost of direct burial or a complete funeral service we included the price of a simple cloth-covered casket, if offered, or, otherwise, the least expensive metal burial casket listed on the printed GPL or casket price list. A funeral establishment may change its prices at any time and the actual price you pay for services and merchandise at any of these funeral homes may vary.

For comparison purposes, the descriptions of the services and merchandise included in each of the three plans compared in this survey are as listed below. Included in the cost calculation for each of the three plans are the following Basic Services: 1) Removal of the deceased 24 hours a day from either a home or health care setting and delivery to the funeral home within a service area of no fewer than 25 miles; 2) Arrangements conference with the survivors; 3) Filing of necessary permits and death certificate; 4) Procuring death certificates for family, filing notice of death to Social Security, securing a veteran’s flag and interment rights at a veteran’s cemetery (if applicable); 5) Sheltering and refrigeration of the body for at least 3 days; 6) Non-declinable fee for the funeral home overhead.

Direct Cremation
Basic services listed above, plus; 1) delivery of the body to the crematory (if not performed onsite); 2) the cost of the actual cremation; 3) basic alternative container; and 4) basic cardboard or plastic urn to hold the cremated remains for pickup by the survivors.

Direct Burial
Basic services listed above, plus; 1) minimum cloth covered casket; 2) preparation of the body including casketing; 3) delivery to a local cemetery for burial at an unscheduled time. No ceremonies are included.

Full Funeral Service
Basic services listed above, plus; 1) minimum cloth covered casket; 2) embalming, dressing, cosmetology, and casketing; 3) at least a 1/2 day visitation and a chapel service at the funeral home, Mon-Fri during regular business hours, 4) handling of flowers; 5) delivery of casketed remains to a local cemetery, but not a procession or graveside ceremony.

After we calculated the total costs for each of the three types of services, they were reviewed by our Executive Director and the final worksheet was faxed to each funeral home for verification. We updated our numbers in cases where the funeral home could justify, based on their GPL, that our calculations were inaccurate. In situations where the funeral home disputed pricing based on numbers which were different than the printed price list, we stayed with the printed number in calculating our totals. According to the FTC Funeral Rule, the prices or price range for all merchandise and services offered are to be listed on the General Price List. We don’t assume, nor should you, that anything not on the GPL is included.

We have made a good faith effort to assure that these numbers are accurate and comparable; however, we cannot guarantee that the actual price you would pay at any of these funeral homes is exactly as listed on our Price Comparison Survey. This survey is a starting point to help you make funeral arrangements that are consistent with your values and beliefs as well as within your budget.

Methodology

<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marana Mortuary</td>
<td>12146 W Barnett Rd</td>
<td>(520) 682-9900</td>
</tr>
<tr>
<td>Nogales</td>
<td>*Adair’s Caron Mortuary</td>
<td>(520) 281-2424</td>
</tr>
<tr>
<td></td>
<td>1050 N Dodge Blvd</td>
<td>(520) 281-2424</td>
</tr>
<tr>
<td></td>
<td>Martinez Funeral Chapel</td>
<td>(520) 281-4489</td>
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<tr>
<td></td>
<td>ORO VALLEY</td>
<td>(520) 544-2285</td>
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<tr>
<td></td>
<td>Adair’s Avalon FH &amp; Chapel</td>
<td>(520) 742-7901</td>
</tr>
<tr>
<td></td>
<td>Vistoso Memorial Chapel</td>
<td>(520) 544-2285</td>
</tr>
<tr>
<td></td>
<td>SAHUARITA/GREEN VALLEY</td>
<td>(520) 625-7400</td>
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<tr>
<td></td>
<td>Hatfield Funeral Home</td>
<td>(520) 458-5120</td>
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<tr>
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<td>Jensen’s Mortuary</td>
<td>(520) 378-4895</td>
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<tr>
<td></td>
<td>SOMERTON</td>
<td>(520) 627-7600</td>
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<tr>
<td></td>
<td>Westlawn Chapel</td>
<td>(520) 384-2413</td>
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<tr>
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<td>Funeraria del Angel Kammann</td>
<td>(928) 344-0000</td>
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<td>Johnson Mortuary</td>
<td>(928) 782-4384</td>
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<tr>
<td></td>
<td>Sunset Vista Funeral Home</td>
<td>(928) 342-2800</td>
</tr>
<tr>
<td></td>
<td>Yuma Mortuary</td>
<td>(928) 782-9865</td>
</tr>
</tbody>
</table>

* Select funeral homes where FUNERAL CONSUMERS ALLIANCE members pay these prices:

**Other funeral homes may match our member prices. You may always ask.**

While price is an important factor when choosing a funeral home, reputation and quality of service also should be given consideration. Unfortunately, those are more difficult to measure. Is the mortuary a local family business or owned by a large corporation? Will you be expected to sit through a high pressure sales routine? Are the funeral directors straight with you in answering questions or do they use a lot of smoke and mirrors? Will they support you in having just the type of arrangements you want and can afford or are they trying to meet their sales quota for the month? Ask clergy, social workers, neighbors and friends for their recommendations. We encourage you to shop around and plan ahead when you are not under any pressure. That way you can be assured of final arrangements that are consistent with your values as well as your budget.

**Survey.**

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After we calculated the total costs for each of the three types of services, they were reviewed by our Executive Director and the final worksheet was faxed to each funeral home for verification. We updated our numbers in cases where the funeral home could justify, based on their GPL, that our calculations were inaccurate. In situations where the funeral home disputed pricing based on numbers which were different than the printed price list, we stayed with the printed number in calculating our totals. According to the FTC Funeral Rule, the prices or price range for all merchandise and services offered are to be listed on the General Price List. We don’t assume, nor should you, that anything not on the GPL is included.

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